

Foreign Agricultural Service

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Turkey

Tomatoes and Products

Semi-Annual

2002

Approved by:

Robert Hanson, Agricultural Attache U.S. Embassy, Ankara

Prepared by:

Ibrahim Sirtioglu, Agricultural Marketing Specialist

Report Highlights:

MY2002 tomato paste production is estimated at about 265,000 MT, significantly higher than last year's production of 185,000 MT. High domestic paste prices and increased export demand contributed to the production increase. Turkish tomato paste exports in MY2001 were 117,831 MT compared to 134,914 MT the previous year. MY2002 exports are expected to recover and reach 155,000 MT.

General Summary

MY2002 production of tomato paste is estimated to be up significantly to 265,000 MT compared to 185,000 MT in MY2001. The increase in production can be attributed to an increase in domestic paste prices. Domestic paste prices increased due to declining stocks and larger demand from some export markets. Production declines in some of the leading producing countries in the Mediterranean basin (Italy and Tunisia) also stimulated higher prices and an increase in Turkish production and exports. Suitable weather during the industrial tomato growing season caused the season to extend and yields to improve.

Domestic tomato paste consumption, which experienced a significant drop in MY2001 due to the domestic economic crisis after many years of continued growth, is improving gradually and is expected to reach 107,500 MT in MY2002.

Available data indicate that during the MY2001 exports of Turkish tomato paste declined to 117,578 MT compared to 134,914 MT in MY2000 and 190,638 MT in MY1999. Japan was the leading importer (21,101 MT) followed by Russia (17,520 MT) and Saudi Arabia (12,443 MT). Turkish paste exports are expected to recover and reach 155,000 MT in MY2002. Turkish paste exporters quoted FOB US\$600 per ton at the beginning of the season but recently, export prices have increased to US\$700.

Domestic tomato paste stocks continue to be lower than usual due to low production in MY2001 and larger than expected exports during MY2002.

Retail prices for processed tomato products increased fourteen percent during the last six months – slightly below the local inflation rate – due to abundant local supplies.

The E.U. is not permitting Turkey to utilize its 30,000MT duty-free paste export quota due to disagreements over Turkey's meat import obligation. Negotiations are still continuing with the E.U. to prevent the 15 percent import tax on Turkish tomato paste.

| PSD Table | | | | | | |
|----------------------|-----------------------------|---------|-------------|---------|----------------------|---------|
| Country | Turkey | | | | | |
| Commodity | Tom. Paste,28-30% TSS Basis | | | | (MT)(MT, Net Weight) | |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 09/2000 | | 09/2001 | | 09/2002 |
| Deliv. To Processors | 1725000 | 1725000 | 1100000 | 1200000 | 1350000 | 1700000 |
| Beginning Stocks | 25035 | 25035 | 38121 | 38121 | 3121 | 5290 |
| Production | 265000 | 265000 | 170000 | 185000 | 220000 | 265000 |
| Imports | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 290035 | 290035 | 208121 | 223121 | 223121 | 270290 |
| Exports | 134914 | 134914 | 100000 | 117831 | 110000 | 155000 |
| Domestic Consumption | 117000 | 117000 | 105000 | 100000 | 107500 | 107500 |
| Ending Stocks | 38121 | 38121 | 3121 | 5290 | 5621 | 7790 |
| TOTAL DISTRIBUTION | 290035 | 290035 | 208121 | 223121 | 223121 | 270290 |

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|-------------------|-------------|--------|-------------|
| Import Trade | | | |
| Matrix | | | |
| Country | Turkey | | |
| Commodity | Tom. | | |
| | Paste,28-30 | | |
| | % TSS Basis | | |
| Time period | MY2001 | Units: | Metric tons |
| Imports for: | | | 1 |
| U.S. | | U.S. | |
| Others | | Others | |
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| Total for Others | 0 | | 0 |
| Others not Listed | | | |
| Grand Total | 0 | | 0 |

| Export Trade Matrix | | | |
|---------------------|------------------------------|--------|-------------|
| Country | Turkey | | |
| Commodity | Tom. Paste,28-30 % TSS Basis | | |
| Time period | MY2001 | Units: | Metric tons |
| Exports for: | | | 1 |
| U.S. | 1053 | U.S. | |
| Others | | Others | |
| Japan | 21101 | | |
| Russia | 17250 | | |
| S. Arabia | 12443 | | |
| U.A.E. | 6539 | | |
| Malaysia | 5177 | | |
| Philippines | 4379 | | |
| Germany | 4477 | | |
| Kuwait | 3359 | | |
| Georgia | 2701 | | |
| Egypt | 2402 | | |
| Total for Others | 79828 | | 0 |
| Others not Listed | 36950 | | |
| Grand Total | 117831 | | 0 |